European Ceramic Technology Suppliers (ECTS)
A working group within VDMA

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Meet the European Ceramic Technology Industry
Who is ECTS?
Europe at its best.

European Ceramic Technology Suppliers (ECTS) is a core group and a unique network of European suppliers of machinery, materials and engineering services for the production of ceramics and related technologies like heavy clay, fine ceramics, technical ceramics or powder metallurgy.

Ceramics here, include all kinds of raw materials as well as plant and machinery used for the production of refractories, bricks, roof-tiles, tiles, sanitary ceramics, tableware, technical ceramics and all other ceramic products.

Our Mission!
Promoting the industry

Our members are world-class global players from Belgium, Denmark, France, Germany, Greece, Italy, Luxemburg, the Netherlands, Spain and Turkey.

We concentrate on three major fields of activities
- creating networks on all levels
- fighting for competitive production conditions in Europe
- promoting technologies in promising markets

Our Vision!
Linking all European ceramic technology suppliers

Our activities –
this is what you get.

• **ECTS meetings** are the essence of the working group. They take place on invitation of members and often are complemented by company visits. The atmosphere of trust creates a network of companies and stimulates new business ideas and strategic alliances while respecting competition rules. Close contact to customers is provided by inviting Directors and CEOs of the European and international ceramics industry to deliver speeches at our meetings.

• We create **networks** between our members and potential co-operation partners from scientific institutions, universities, industry associations and other entities able to provide technology and consulting to the industry.

• We are an official stakeholder when it comes to industry-related **EU regulations** and directives in Brussels and were involved in the process of gathering information about energy consumption levels and technological standards.

• We organise **technological symposia and market information tours** to markets with long-term development prospects, e.g. to China, India, Russia, Turkey.

• We promote the industry by **press and public relations** activities, e.g. a film featuring the versatility and material efficiency of building with clay products.

• We evaluate **future markets** and technologies, work out long-term strategies and establish and keep contact with customer organizations on an international level.

• We keep members updated on trends and developments of the engineering industries and give advice on technical, economical and other issues related to the sector.

• We are an official partner of **ceramitec**.

Join the group –
these are your benefits.

• Establish personal contacts with other members as a basis for exchange and cooperation.

• Meet high-level European industry partners, suppliers, customers, scientists to discuss demands, requirements and ideas.

• Benefit from ECTS lobbying vis à vis public authorities and institutions when it comes to legislation.

• Promote your company and technology at technical seminars organized by ECTS and meet international co-operation partners and new customers.

• Have access to special market information and expert’s speeches and opinions.

• Get regular updates on trends and developments of the engineering industry.

• Get advice on technical and economic issues related to the sector.

• Benefit from ECTS’s joint PR activities to promote the industry.

To join, please contact the ECTS office or visit our website.

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